

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

FINANCIAL STATEMENTS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023
TOGETHER WITH INDEPENDENT AUDITORS' REPORT

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Northeast Nebraska Economic Development District
Norfolk, Nebraska

Report on the Audit of the Financial Statements***Opinion***

We have audited the financial statements of Northeast Nebraska Economic Development District, as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Northeast Nebraska Economic Development District's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the respective financial position of Northeast Nebraska Economic Development District, as of June 30, 2024 and 2023, and the respective changes in financial position, and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Northeast Nebraska Economic Development District and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Northeast Nebraska Economic Development District's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Northeast Nebraska Economic Development District's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance

To the Board of Directors
Northeast Nebraska Economic Development District

is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- a) Exercise professional judgment and maintain professional skepticism throughout the audit.
- b) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- c) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Northeast Nebraska Economic Development District's internal control. Accordingly, no such opinion is expressed.
- d) Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- e) Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Northeast Nebraska Economic Development District's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements are not affected by this missing information.

Accounting principles generally accepted in the United States of America require that the budgetary comparison information on page 20 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Northeast Nebraska Economic Development District's basic financial statements. The schedule of expenditures of federal awards as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the basic financial statements.

To the Board of Directors
Northeast Nebraska Economic Development District

The schedule of expenditures of federal awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements.

Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November XX, 2024, on our consideration of the Northeast Nebraska Economic Development District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Northeast Nebraska Economic Development District's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Northeast Nebraska Economic Development District's internal control over financial reporting and compliance.

HERLEY & REINKE ACCOUNTING, P.C.
Certified Public Accountants

Norfolk, Nebraska
November XX, 2024

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
BALANCE SHEETS
JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,107,955	\$ 1,155,874
Investments	-	50,898
Accounts Receivable (Net of Allowance for Doubtful Accounts)	63,403	69,118
Accounts Receivable - Related Party	21,274	37,291
Other Current Assets	5,616	5,280
Total Current Assets	<u>\$ 1,198,248</u>	<u>\$ 1,318,461</u>
 FURNITURE AND EQUIPMENT, NET	 <u>\$ 46,313</u>	 <u>\$ 39,181</u>
 RESTRICTED ASSETS		
Cash and Cash Equivalents	\$ 1,377,886	\$ 2,186,204
Notes Receivable (Net of Allowance for Uncollectible Notes Receivable)	3,821,545	2,924,127
Total Restricted Assets	<u>\$ 5,199,431</u>	<u>\$ 5,110,331</u>
 TOTAL ASSETS	 <u>\$ 6,443,992</u>	 <u>\$ 6,467,973</u>
 LIABILITIES AND NET POSITION		
CURRENT LIABILITIES		
Accounts Payable	\$ 101	\$ 4,836
Accrued Expenses	16,283	29,347
Accrued Vacation	17,697	14,622
Deferred Revenues	204,726	208,920
Current Portion of Leases Payable	4,214	3,104
Current Portion of Long-Term Debt	48,769	48,285
Total Current Liabilities	<u>\$ 291,790</u>	<u>\$ 309,114</u>
 LONG-TERM LIABILITIES		
Leases Payable, Net of Current Portion	\$ 12,042	\$ 1,947
Notes Payable, Net of Current Portion	384,772	433,501
Total Long-Term Liabilities	<u>\$ 396,814</u>	<u>\$ 435,448</u>
 TOTAL LIABILITIES	 <u>\$ 688,604</u>	 <u>\$ 744,562</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
BALANCE SHEETS
JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
NET POSITION		
Restricted		
Expendable		
Grant Contributions	\$ 621,808	\$ 776,340
Net Investment in Capital Assets	30,057	34,130
Unrestricted	<u>5,103,523</u>	<u>4,912,941</u>
TOTAL NET POSITION	<u>\$ 5,755,388</u>	<u>\$ 5,723,411</u>
TOTAL LIABILITIES AND NET POSITION	<u>\$ 6,443,992</u>	<u>\$ 6,467,973</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
OPERATING REVENUES		
Grant Administration Fees	\$ 193,316	\$ 239,663
Interest Income	231,464	176,836
Dues and Assessments	206,076	196,976
Federal Grant Proceeds	207,684	247,713
Management Fees	297,520	260,711
Loan Fees	27,633	16,729
In-Kind Dues	8,750	15,000
Special Projects Income	24,445	12,174
Inspection Fees	2,000	500
Bad Debt Recovery	-	64,000
Miscellaneous Income	5,190	555
Total Operating Revenues	<u>\$ 1,204,078</u>	<u>\$ 1,230,857</u>
OPERATING EXPENSES		
Salaries and Wages	\$ 691,104	\$ 686,499
Employee Benefits	175,970	182,280
Contract Service Expense	8,868	8,546
Travel, Meals, and Lodging	19,235	32,245
Professional and Contractual Services	14,163	14,899
Interest Expense	4,818	5,296
Office Supplies and Postage	37,394	28,130
Training and Publications	16,159	20,173
Printing and Advertising	8,137	4,101
Depreciation Expense	8,117	9,608
Rent Expense	8,750	15,000
Telephone and Utilities	12,144	12,424
Repairs and Maintenance	6,767	12,177
Insurance	5,640	5,823
Meeting Expense	-	4,150
Bad Debt Expense	154,532	-
Loss on Sale of Assets	243	-
Miscellaneous Expense	60	92
Total Operating Expenses	<u>\$ 1,172,101</u>	<u>\$ 1,041,443</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
NET CHANGE IN NET POSITION	\$ 31,977	\$ 189,414
NET POSITION AT BEGINNING OF YEAR	<u>5,723,411</u>	<u>5,533,997</u>
NET POSITION AT END OF YEAR	<u>\$ 5,755,388</u>	<u>\$ 5,723,411</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Fees Received	\$ 554,450	\$ 567,370
Grants and Projects Receipts	232,129	259,887
Net Disbursements of Notes Receivable	(1,055,785)	387,979
Dues	201,882	181,562
Interest from Notes Receivable	231,464	176,836
Miscellaneous Receipts	5,190	555
Contract and Project Costs	(23,031)	(23,445)
Salaries and Benefits Paid	(863,999)	(866,906)
General and Administrative Expense Paid	(132,085)	(134,915)
Interest Paid	(4,818)	(5,296)
NET CASH FLOWS PROVIDED (USED) BY OPERATING ACTIVITIES	<u>\$ (854,603)</u>	<u>\$ 543,627</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Payments on Notes Payable	<u>\$ (48,245)</u>	<u>\$ (47,766)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Net (Increase) Decrease in Investments	\$ 50,898	\$ (42)
Acquisition of Furniture and Equipment	(15,492)	-
Acquisition of Capital Lease	15,492	-
Repayment of Capital Lease	(4,287)	(4,946)
NET CASH FLOWS PROVIDED (USED) BY INVESTING ACTIVITIES	<u>\$ 46,611</u>	<u>\$ (4,988)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	<u>\$ (856,237)</u>	<u>\$ 490,873</u>
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>3,342,078</u>	<u>2,851,205</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u><u>\$ 2,485,841</u></u>	<u><u>\$ 3,342,078</u></u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Reconciliation of Change in Net Position to Net Cash Flows Provided (Used) by Operating Activities		
Change in Net Position	\$ 31,977	\$ 189,414
Adjustments to Reconcile Net Income to Net Cash		
Net Cash Flows Provided (Used) by Operating Activities:		
Depreciation	8,117	9,608
(Gain) Loss on Sale of Asset	243	-
Change in Accounts Receivable	5,715	(15,031)
Change in Accounts Receivable - Related Party	16,017	49,433
Change in Other Current Assets	(336)	365
Change in Accounts Payable	(4,735)	(1,565)
Change in Accrued Expenses	(13,064)	965
Change in Accrued Vacation	3,075	1,873
Change in Deferred Revenues	(4,194)	(15,414)
Bad Debt (Recovered) Expensed	158,367	(64,000)
Change in Notes Receivable	(1,055,785)	387,979
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>\$ (854,603)</u>	<u>\$ 543,627</u>

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024

NOTE 1 – SUMMARY OF ACCOUNTING POLICIES

NATURE OF ENTITY: Northeast Nebraska Economic Development District (the District) was established under the Interlocal Cooperation Act. The District governed by a Board of Directors, along with a staff consisting of an Executive Director, Deputy Director, Fiscal Officer, Business and Housing Loan Specialists, Community Planners and Administrative staff. The area served by the District includes sixteen counties in Northeast Nebraska, which includes the cities of Columbus, Fremont, and Norfolk. Any local government within the boundaries of the District is eligible for membership. The purpose is to examine area potential by promoting and developing plans, as necessary, for the economic development of the District, cooperating with any entity, whether public or private.

REPORTING ENTITY: In evaluating how to define the District for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity is made by applying the criteria set forth by Governmental Accounting Standards Board (GASB) Statement No. 61, *The Financial Reporting Entity*, and GASB Statement No. 39, *Determining Whether Certain Organizations Are Component Units*. The basic, but not the only, criterion for including a potential component unit within the reporting entity is financial accountability. Financial accountability is defined as the District's ability to appoint a voting majority of an organization's governing body and either 1) the District's ability to impose its will over the organization or 2) the potential the organization will provide a financial benefit to, or impose a financial burden on, the District. Based upon the application of these criteria, it has been determined there are no component units for the District, and the District is not a participant in any joint ventures.

BASIS OF ACCOUNTING: The District uses the accrual method of accounting. Revenues are recognized when they become measurable and available as net current position. All major revenues are susceptible to accrual. Expenditures are generally recognized when the related liability is incurred.

Operating revenues and expenses are distinguished from non-operating items. Operating revenues and expenses generally result from providing services, and producing and delivering goods in connection with ongoing operations.

BUDGET: The budget is adopted on the accrual basis of accounting. The budgeted amounts on page 20 have not been adjusted for comparisons with generally accepted accounting principles (GAAP). All annual appropriations lapse at fiscal year-end.

CASH AND CASH EQUIVALENTS: The District considers all short-term investments purchased with original maturities of three months or less to be cash equivalents.

ACCOUNTS RECEIVABLE: The accounts receivable arise in the normal course of business. Payments are due within 30 days of the invoice date and no interest is charged on past due accounts receivable. It is the policy of management to review the outstanding accounts receivable on a monthly basis for delinquent accounts. Based on management's experience in the past, management will establish an allowance for doubtful accounts for uncollectible accounts when the accounts receivable is deemed uncollectible. The District has established an allowance for doubtful accounts of \$14,943 and \$17,086 as of June 30, 2024 and 2023.

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 1 – SUMMARY OF ACCOUNTING POLICIES, CONTINUED

FURNITURE AND EQUIPMENT: The District capitalizes all costs in excess of \$2,000 as property and equipment, including the costs which substantially increase the useful lives of property and equipment. Contributed property and equipment are recorded at fair value at the time of donation. Expenditures for maintenance and repairs are charged to operations as incurred.

Property and equipment are carried at cost or fair value, depending on the method of acquisition, less accumulated depreciation. Depreciation is computed using annual rates which are sufficient to amortize the cost of depreciable property and equipment under the straight-line method over the following estimated useful lives:

Furniture and Equipment	5 to 20 years
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When the District retires or otherwise disposes of property and equipment, the cost and related accumulated depreciation are removed from the general ledger accounts and the resulting gains or losses, if any, are included in operations as income.

IN-KIND CONTRIBUTIONS: In-kind contributions reflect telephone, utilities, postage, supplies, rental, and clerical expenses incurred by the District which were paid by members.

USE OF ESTIMATES: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NET POSITION: Net position is displayed in three components as follows:

Net Investment in Capital Assets – This component consists of capital assets, net of accumulated depreciation, less the outstanding balances of any bonds, notes, or other borrowings that are attributable to the acquisition, construction, or improvements of those assets.

Restricted – This component consists of net position that is legally restricted by outside parties or by law through constitutional provisions or enabling legislation.

Unrestricted – This component consists of net position that does not meet the definition of “restricted” or “net investment in capital assets”.

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

RECLASSIFICATION: Certain reclassifications have been made to the June 30, 2023 financial statement presentation to correspond to the current year's format. Net assets and changes in net assets are unchanged due to these classifications.

SUBSEQUENT EVENTS: Subsequent events were evaluated through November XX, 2024, which is the date the financial statements were available to be issued.

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 2 – DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS

Cash and cash equivalents for the District at June 30 consisted of the following:

	<u>2024</u>	<u>2023</u>
Checking Accounts	\$ 2,485,841	\$ 3,285,423
Certificates of Deposit	-	56,655
	<u>\$ 2,485,841</u>	<u>\$ 3,342,078</u>

Investments for the District at June 30 consisted of the following:

	<u>2024</u>	<u>2023</u>
Certificates of Deposit	\$ _____	\$ 50,898

Investments are carried at cost, which approximates fair value.

No deposits in excess of the amount insured by the Federal Deposit Insurance Corporation shall be allowed to accumulate in any financial institution unless:

- a. The financial institution gives a surety bond;
- b. The financial institution provides the District with securities as collateral on the excess funds; or
- c. The financial institution issues a joint custody receipt to the benefit of the District, where a third-party financial institution actually holds the security.

Nebraska Statute 77, Article 23, covers the deposit and investment of public funds. The District may only invest in the following:

- a. U.S. government obligations, U.S. government agency obligations, and U.S. government instrumentality obligations, which have a liquid market with a readily determinable market value;
- b. Certificates of deposit and other evidences of deposit at institutions, bankers' acceptances, and commercial paper, rated in the highest tier (e.g., A-1, P-1) by a nationally recognized rating agency;
- c. Investment-grade obligations of state and local governments;
- d. Repurchase agreements whose underlying purchased securities consist of the foregoing;
- e. Money market mutual funds regulated by the Securities and Exchange Commission, and whose portfolios consist only of dollar-denominated securities and securities as described in a, b, c, and d above; or
- f. Local government investment pools, either state-administered or through interlocal agreement legislation, whose portfolios consist of securities as described in a, b, c, and d above.

The District's policy for custodial credit risk is mandated by state statutes, as described above. Custodial credit risk is the risk that, in the event of a bank failure, the District's deposits may not be returned to it. As of June 30, 2024 and 2023, respectively, \$0 and \$0 of the District's bank balances were exposed to custodial credit risk.

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 3 – EMPLOYEE BENEFIT PLAN

The District maintains a qualified cash or deferred compensation plan under section 457 of the Internal Revenue Code. Under the plan, employees may elect to defer up to one-third of their salary, subject to Internal Revenue Service limits. The District matches such contributions at rates varying from 3.00% to 5.00% of an employee's compensation, dependent upon the number of years the employee has been employed by the District. The District made contributions of \$11,742 and \$11,799 to the plan during the years ended June 30, 2024 and 2023, respectively. Employees made contributions of \$18,639 and \$19,680 to the plan during the years ended June 30, 2024 and 2023, respectively.

NOTE 4 – NOTES RECEIVABLE

The District has several notes receivable, which had the following principal balances due to the District at June 30, 2024 and 2023:

<u>Loan Description</u>	<u>2024</u>	<u>2023</u>
Economic Development Admin RLF	\$ 1,735,733	\$ 1,147,646
Economic Development Admin Cares Act RLF	1,707,640	1,540,904
Intermediary Relending Program RLF	1,022,257	692,866
Housing and Urban Development RLF	30,305	58,734
	<u>\$ 4,495,935</u>	<u>\$ 3,440,150</u>
Less: Allowance for Uncollectible Notes Receivable	<u>(674,390)</u>	<u>(516,023)</u>
Net Notes Receivable	<u>\$ 3,821,545</u>	<u>\$ 2,924,127</u>

A loan loss reserve of 15.00% of the balance due has been established. This reserve has been established based upon the experience of management with similar types of loans.

Interest on loans is recognized over the term of the loans and is calculated using the simple-interest method on principal amounts outstanding. Interest on loans currently bears fixed rates varying between 0.00% to 6.00%. A loan is considered to be in default after being delinquent for three months. On a quarterly basis, by the Board's approval, loans are written-off if no new repayment terms can be agreed upon with the recipient of the loan.

NOTE 5 – CAPITAL ASSETS

Capital assets activity for the year ended June 30, 2024 is as follows:

	<u>Balance</u> <u>July 1, 2023</u>	<u>Additions</u>	<u>Disposals</u>	<u>Balance</u> <u>June 30, 2024</u>
Furniture and Equipment	\$ 212,096	\$ 15,492	\$ (14,598)	\$ 212,990
Less: Accumulated Depreciation	<u>(172,915)</u>	<u>(8,117)</u>	<u>14,355</u>	<u>(166,677)</u>
Net Capital Assets	<u>\$ 39,181</u>	<u>\$ 7,375</u>	<u>\$ (243)</u>	<u>\$ 46,313</u>

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 5 – CAPITAL ASSETS, CONTINUED

Capital assets activity for the year ended June 30, 2023 is as follows:

	Balance <u>July 1, 2022</u>	<u>Additions</u>	<u>Disposals</u>	Balance <u>June 30, 2023</u>
Furniture and Equipment	\$ 212,096	\$ -	\$ -	\$ 212,096
Less: Accumulated Depreciation	<u>(163,307)</u>	<u>(9,608)</u>	<u>-</u>	<u>(172,915)</u>
Net Capital Assets	<u>\$ 48,789</u>	<u>\$ (9,608)</u>	<u>\$ -</u>	<u>\$ 39,181</u>

Depreciation expense for the years ended June 30, 2024 and 2023 was \$8,117 and \$9,608, respectively.

NOTE 6 – CAPITAL LEASE

In December 2018, the District entered into one capital lease with Eakes Office Solutions for two copiers. The lease terms are 60 months with combined minimum lease payments of \$243 due monthly. The lease expires in December 2023. This lease contains an option for the District to purchase each copier for fair market value at the end of the lease term. The District opted not to purchase each copier at the end of the lease term.

In November 2023, the District entered into a capital lease with Eakes Office Solutions for two copiers. The lease terms are 60 months with combined minimum lease payments of \$258 due monthly. The lease expires in November 2028. The lease contains an option for the District to purchase each copier for fair market value at the end of the lease term.

In February 2022, the District entered into a lease with One Office Solutions for a postage meter. The lease terms are 60 months with minimum lease payments of \$47 due monthly. The lease expires in February 2027.

In November 2021, the District entered into a lease with Allo Communications for phone equipment. The lease terms are 36 months with minimum lease payments of \$110 due monthly. The lease expires in November 2024.

Leased equipment additions and disposals are included in capital assets additions and disposals. Leased equipment and related accumulated amortization under capital assets are as follows:

	<u>2024</u>	<u>2023</u>
Equipment	\$ 22,283	\$ 21,389
Less: Accumulated Amortization	<u>(6,738)</u>	<u>(16,338)</u>
Net Value	<u>\$ 15,545</u>	<u>\$ 5,051</u>

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 6 – CAPITAL LEASE, CONTINUED

Future minimum lease payments are as follows:

<u>Year</u>	<u>Copiers</u>	<u>Postage Meter</u>	<u>Phone Equipment</u>
2025	\$ 3,098	\$ 564	\$ 552
2026	3,098	564	-
2027	3,098	376	-
2028	3,098	-	-
2029	1,291	-	-
Less: Interest	<u>(821)</u>	<u>(90)</u>	<u>(33)</u>
Present Value of Remaining Payments	<u>\$ 12,862</u>	<u>\$ 1,414</u>	<u>\$ 519</u>

Amortization of leased equipment under capital leases is included with depreciation expense.

NOTE 7 – LONG-TERM DEBT

The District has received two loans from the U.S. Department of Agriculture (USDA) Intermediary Relending Program. A loan for \$750,000 is due in annual payments of \$31,838, including both principal and interest, with the final payment due March 8, 2031. The loan balance was \$213,556 and \$242,964 as of June 30, 2024 and 2023, respectively. A loan for \$500,000 is due in annual payments of \$21,255, including both principal and interest, with the final payment due April 21, 2035. The loan balance was \$219,985 and \$238,822 as of June 30, 2024 and 2023, respectively. Interest on both loans is fixed at 1.00%. The loans are collateralized by all cash and notes receivable related to the USDA Intermediary Relending Program.

Long-term debt activity for the year ended June 30, 2024 is as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Retirements</u>	<u>Ending Balance</u>	<u>Due Within One Year</u>
IRP Loan 1	\$ 242,964	\$ -	\$ 29,408	\$ 213,556	\$ 29,701
IRP Loan 2	<u>238,822</u>	<u>-</u>	<u>18,837</u>	<u>219,985</u>	<u>19,068</u>
Total	<u>\$ 481,786</u>	<u>\$ -</u>	<u>\$ 48,245</u>	<u>\$ 433,541</u>	<u>\$ 48,769</u>

Payments on the loans are due as follows:

<u>Year Ended June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2025	\$ 48,769	\$ 4,358	\$ 53,127
2026	49,258	3,869	53,127
2027	49,752	3,375	53,127
2028	50,251	2,876	53,127
2029	50,755	2,372	53,127
2030-2034	164,265	5,088	169,353
2035-2039	<u>20,491</u>	<u>211</u>	<u>20,702</u>
Total Debt Service to Maturity Requirement	<u>\$ 433,541</u>	<u>\$ 22,149</u>	<u>\$ 455,690</u>

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 8 – RELATED-PARTY TRANSACTIONS

The District is affiliated with Northeast Economic Development, Inc. (NED, Inc.), as evidenced by their common control of management. The District contracts with NED, Inc. to provide general management, grant administration services, and lead inspection administration services. The District received \$297,520 and \$260,711 in management and administration fees from NED, Inc. for the years ended June 30, 2024 and 2023, respectively. As of June 30, 2024 and 2023, \$21,274 and \$37,291 was receivable from NED, Inc. for these fees, respectively.

NOTE 9 – RISK MANAGEMENT

The District is exposed to various risks of loss related to damage to, destruction of, or theft of assets; errors and omissions; injuries to employees; natural disaster; and torts. During the year, the District carried commercial insurance for general liability, property coverage, and worker's compensation coverage. Settled claims resulting from these risks have not exceeded commercial insurance coverage in the current and prior fiscal years.

The District pays annual premiums for workers' compensation coverage based upon an estimate of salaries paid to employees. The ultimate amount of premiums due is based upon actual salaries paid, making the policy retrospectively rated. Any additional or excess premium resulting from an adjustment to the ultimate cost is indeterminable.

NOTE 10 – RESTRICTED ASSETS

Certain cash deposits totaling \$1,377,886 and \$2,186,204 as of June 30, 2024 and 2023, respectively, are restricted as to use. Deposits are restricted by grantor agencies for future loans to individuals and businesses.

NOTE 11 – REVENUE RECOGNITION

The District's customers are billed for dues and services based upon set fees and rates. Accounts receivables from customers were \$99,620 and \$123,495 as of June 30, 2024 and 2023, respectively. An allowance of \$14,943 and \$17,086, was recorded as of June 30, 2024 and 2023, respectively. Adjustments to the allowance are recorded in bad debt expense on the statements of revenue, expenses and changes in net position. Accounts receivables from customers are included in current assets on the balance sheets.

The District's loan clients enter into loan agreements with the District providing gap financing needed to create, expand and retain businesses in Northeast Nebraska. Notes receivables from customers were \$4,495,935 and \$3,440,150 as of June 30, 2024 and 2023, respectively. An allowance is maintained for notes receivable which is generally based on the number of months that the loan is delinquent. Adjustments to the allowance are recorded in loans written off on the statements of revenue, expenses and changes in net position. An allowance of \$674,390 and \$516,023 was recorded as of June 30, 2024 and 2023, respectively. Notes receivables from customers are included in restricted assets on the balance sheets. Notes receivable payments are due monthly in accordance with the note agreement.

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO FINANCIAL STATEMENTS, CONTINUED

JUNE 30, 2024

NOTE 12 – LIQUIDITY & THE AVAILABILITY OF ASSETS

As part of the District's liquidity management plan, cash in excess of daily requirements is invested in short-term investments. As of June 30, 2024, the District had \$2,570,518 of financial assets available within one year of the balance sheet date to meet cash needs for operating expenditures consisting of cash and cash equivalents of \$1,107,955, \$1,377,886 of securities and \$84,677 of accounts receivable.

As of June 30, 2023, the District had \$3,499,385 of financial assets available within one year of the balanced sheet date to meet cash needs for operating expenditures, consisting of cash and cash equivalents of \$1,155,874, \$2,186,204 of securities, \$106,409 of accounts receivable and \$50,898 of certificates of deposits.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of
Northeast Nebraska Economic Development District
Norfolk, Nebraska

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Northeast Nebraska Economic Development District, as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise Northeast Nebraska Economic Development District's basic financial statements, and have issued our report thereon dated November XX, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Northeast Nebraska Economic Development District's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Northeast Nebraska Economic Development District's internal control. Accordingly, we do not express an opinion on the effectiveness of Northeast Nebraska Economic Development District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Northeast Nebraska Economic Development District's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

To the Board of Directors
Northeast Nebraska Economic Development District

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

HERLEY & REINKE ACCOUNTING, P.C.
Certified Public Accountants

Norfolk, Nebraska
November XX, 2024

SUPPLEMENTARY INFORMATION

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT
BUDGETARY COMPARISON SCHEDULE
FOR THE YEAR ENDED JUNE 30, 2024

UNAUDITED

	<u>ORIGINAL/ FINAL BUDGET</u>	<u>ACTUAL</u>
REVENUES		
Grant Administration Fees	\$ 397,500	\$ 193,316
Interest Income	188,300	231,464
Dues and Assessments	190,400	206,076
Federal Grant Proceeds	70,000	207,684
Management Fees	235,000	297,520
Loan Fees	16,500	27,633
In-Kind Dues	15,000	8,750
Special Projects Income	4,250	24,445
Inspection Fees	15,000	2,000
Miscellaneous Income	-	5,190
Total Operating Revenues	<u>\$ 1,131,950</u>	<u>\$ 1,204,078</u>
EXPENSES		
Salaries and Wages	\$ 720,000	\$ 691,104
Employee Benefits	180,000	175,970
Contract Service Expense	16,250	8,868
Travel, Meals, and Lodging	30,000	19,235
Professional and Contractual Services	16,400	14,163
Interest Expense	4,832	4,818
Office Supplies and Postage	33,200	37,394
Training and Publications	21,900	16,159
Printing and Advertising	6,300	8,137
Depreciation Expense	9,100	8,117
Office Space Rental	15,000	8,750
Telephone and Utilities	15,200	12,144
Repairs and Maintenance	11,500	6,767
Insurance	6,000	5,640
Bad Debt Expense	25,000	154,532
Loss on Sale of Asset	-	243
Grant	402,235	-
Miscellaneous Expense	250	60
Total Operating Expenses	<u>\$ 1,513,167</u>	<u>\$ 1,172,101</u>
EXCESS OF REVENUES OVER EXPENSES	<u>\$ (381,217)</u>	<u>\$ 31,977</u>

Note: Budget amounts and actual amounts have been presented on the accrual basis of accounting.

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of
Northeast Nebraska Economic Development District

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited the Northeast Nebraska Economic Development District's compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Northeast Nebraska Economic Development District's major federal programs for the year ended June 30, 2024.

In our opinion, Northeast Nebraska Economic Development District complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended June 30, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Northeast Nebraska Economic Development District and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Northeast Nebraska Economic Development District's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to Northeast Nebraska Economic Development District's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Northeast Nebraska Economic Development District's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance

To the Board of Directors of
Northeast Nebraska Economic Development District

resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Northeast Nebraska Economic Development District's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Northeast Nebraska Economic Development District's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Northeast Nebraska Economic Development District's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Northeast Nebraska Economic Development District's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

HERLEY & REINKE ACCOUNTING, P.C.
Certified Public Accountants

Norfolk, Nebraska
November XX, 2024

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

FOR THE YEAR ENDED JUNE 30, 2024

<u>Federal Grantor / Pass-Through Grantor Program or Cluster Title</u>	<u>Federal CFDA Number</u>	<u>Federal Expenditures</u>
<u>Economic Development Administration, Department of Commerce</u>		
U.S. Department of Commerce National Telecommunications and Information Administration	11.032	\$ 9,926
Economic Development Administration Support for Planning Organizations	11.302	52,500
COVID-19 Economic Adjustment Assistance - Revolving Loan Fund	11.307 COVID-19	<u>2,333,504</u>
Total Expenditures of Federal Awards		<u>\$ 2,395,930</u>

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

JUNE 30, 2024

NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Northeast Nebraska Economic Development District and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Uniform Guidance. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

NOTE 2 – LOAN BALANCES

Outstanding loan balances under the COVID-19 Economic Adjustment Assistance Program totaled \$1,707,640 at June 30, 2024.

NOTE 3 – INDIRECT COSTS

Northeast Nebraska Economic Development District did not elect to use the 10% de minimis indirect cost rate allowed when computing the amounts in the schedule of expenditures of federal awards.

NOTE 4 – ECONOMIC ADJUSTMENT ASSISTANCE PROGRAM REVOLVING LOAN FUND

The calculation for the COVID-19 Economic Adjustment Assistance Program Revolving Loan Fund for the year ending June 30, 2024 is as follows:

	<u>6/30/2024</u>
Principal Outstanding Loans	\$ 1,707,640
Cash and Investment Balance	614,807
Administrative Expenses	<u>11,057</u>
	2,333,504
Federal Grant Rate	<u>100%</u>
Economic Adjustment Assistance	<u>\$ 2,333,504</u>

NORTHEAST NEBRASKA
ECONOMIC DEVELOPMENT DISTRICT

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

FOR THE YEAR ENDED JUNE 30, 2024

A. SUMMARY OF AUDITORS' RESULTS

1. The auditors' report expresses an unmodified opinion on the financial statements of Northeast Nebraska Economic Development District.
2. No significant deficiencies or material weaknesses in internal control over financial reporting were reported.
3. No instances of noncompliance material to the financial statements of Northeast Nebraska Economic Development District, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
4. No significant deficiencies or material weaknesses in internal control over major programs were reported.
5. The auditors' report on compliance for the major federal award programs for Northeast Nebraska Economic Development District expresses an unmodified opinion on all major federal programs.
6. There were no audit findings that are required to be reported in accordance with Section 200.516(a) of the Uniform Guidance.
7. The program tested as a major program included:

U.S. Department of Commerce
Economic Adjustment Assistance CFDA No. 11.307 COVID-19
8. The threshold for distinguishing between Types A and B federal award programs was \$750,000.
9. Northeast Nebraska Economic Development District qualified as a low-risk auditee.

B. FINDINGS – FINANCIAL STATEMENTS AUDIT

None

C. FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAMS AUDIT

None